

**PLAINTIFFS' OPPOSITION TO
GOOGLE'S MOTION IN LIMINE
NUMBER 3 REGARDING 104
DOCUMENTS THAT GOOGLE
CLAIMS ARE IRRELEVANT**

**Redacted Version of
Document Sought to be Sealed**

1 **BOIES SCHILLER FLEXNER LLP**

2 David Boies (admitted pro hac vice)
3 333 Main Street
4 Armonk, NY 10504
5 Tel: (914) 749-8200
6 dboies@bsflp.com
7 Mark C. Mao, CA Bar No. 236165
8 Beko Reblitz-Richardson, CA Bar No. 238027
9 44 Montgomery St., 41st Floor
10 San Francisco, CA 94104
11 Tel.: (415) 293-6800
12 mmao@bsflp.com
13 brichardson@bsflp.com
14 James Lee (admitted pro hac vice)
15 Rossana Baeza (admitted pro hac vice)
16 100 SE 2nd St., 28th Floor
17 Miami, FL 33131
18 Tel.: (305) 539-8400
19 jlee@bsflp.com
rbaeza@bsflp.com
20 Alison L. Anderson, CA Bar No. 275334
21 M. Logan Wright, CA Bar No. 349004
22 725 S. Figueroa St., 31st Floor
23 Los Angeles, CA 90017
24 Tel.: (213) 629-9040
alanderson@bsflp.com
25 *Attorneys for Plaintiffs*

26 **SUSMAN GODFREY L.L.P.**

27 Bill Carmody (admitted pro hac vice)
28 Shawn J. Rabin (admitted pro hac vice)
Steven M. Shepard (admitted pro hac vice)
Alexander Frawley (admitted pro hac vice)
1301 Avenue of the Americas, 32nd Floor
New York, NY 10019
Tel.: (212) 336-8330
bcarmody@susmangodfrey.com
srabin@susmangodfrey.com
sshepard@susmangodfrey.com
afrawley@susmangodfrey.com

Amanda K. Bonn, CA Bar No. 270891
1900 Avenue of the Stars, Suite 1400
Los Angeles, CA 90067
Tel.: (310) 789-3100
abonn@susmangodfrey.com

MORGAN & MORGAN

John A. Yanchunis (admitted pro hac vice)
Ryan J. McGee (admitted pro hac vice)
201 N. Franklin Street, 7th Floor
Tampa, FL 33602
Tel.: (813) 223-5505
jyanchunis@forthepeople.com
rmcgee@forthepeople.com

Michael F. Ram, CA Bar No. 104805
711 Van Ness Ave, Suite 500
San Francisco, CA 94102
Tel: (415) 358-6913
mram@forthepeople.com

20 **UNITED STATES DISTRICT COURT**
21 **NORTHERN DISTRICT OF CALIFORNIA**

22 CHASOM BROWN, WILLIAM BYATT,
23 JEREMY DAVIS, CHRISTOPHER CASTILLO,
and MONIQUE TRUJILLO individually and on
behalf of all other similarly situated,

24 Plaintiffs,

25 v.

26 GOOGLE LLC,

27 Defendant.

28 Case No.: 4:20-cv-03664-YGR-SVK

**PLAINTIFFS' OPPOSITION TO
GOOGLE'S MOTION IN LIMINE
NUMBER 3 REGARDING 104
DOCUMENTS THAT GOOGLE
CLAIMS ARE IRRELEVANT**

Judge: Hon. Yvonne Gonzalez Rogers
Date: November 15, 2023
Time: 9:00 a.m.

1 **I. INTRODUCTION**

2 Google's MIL 3 is three motions packaged up as one, with Google seeking to exclude 104
 3 exhibits placed into three broad buckets. Google's brief only discusses 16 of those 104 exhibits, and
 4 Plaintiffs below address those 16 exhibits and some others included in Google's appendices.
 5 Plaintiffs are willing to submit additional briefing on the many other exhibits if permitted to do so.
 6 Alternatively, Plaintiffs are willing to first address these issues with Special Master LaPorte, who
 7 has not yet had a chance to consider or weigh in on Google's objections to these many exhibits. As
 8 explained below, Google's motion improperly seeks exclusion by mischaracterizing these exhibits.

9 **II. ARGUMENT**

10 **A. Exhibits Google Wrongly Claims Relate Only to Other Products**

11 Google lumps together 87 exhibits and then falsely claims that Plaintiffs "plan to mislead the
 12 jury" by relying on documents that "do not relate to the[] [at-issue] browsers or signed-out users *at*
 13 *all*." Mot. at 2 (emphasis added). Many of these exhibits are highly relevant, relating directly to the
 14 at-issue private browsing modes (including Chrome Incognito) and practices.

- 15 • Exhibit 27: Email to Google's "*chrome-team*" listserve proposing to "fix the real problems"
 like "publishing exactly what data we normally collect (which we do NOT sufficiently do").
- 16 • Exhibit 38: Google document addressing desire to [REDACTED]
 [REDACTED]
- 17 • Exhibit 54: Google presentation addressing how Google "strive[s] for" personalized
 advertising "*throughout the Google system*," with Google "*leaving users no choice but to*
 give up privacy in order to use the Internet."
- 18 • Exhibit 89: Google document titled "*Chrome Privacy Feature Roadmap*" that discusses "a
 simpler way to explain Incognito," including for "*Chrome Incognito*."
- 19 • Exhibit 98: Google email addressing a "[REDACTED]"
 [REDACTED]
- 20 • Exhibit 118: Google document where employees express concerns about users' "lack of
 understanding to what is happening with all the data that is collected about you."
- 21 • Exhibits 322 & 780: Exhibit 322 explains how Google has "a system for uniquely identifying
 non-logged in users (browsers) using HTTP Cookies." That identifier is linked with other
 identifiers Google stores with data collected from non-Google websites as well as Google
 websites, meaning all that data is linked. *See also* Hochman Rep. § VIII.F.
- 22 • Exhibits 541 and 771 are technical documents and presentations relating in part to display
 ads, which are ads shown on non-Google websites.

- Exhibits 454, 455, 876: These exhibits do not exclusively discuss “non-Browser mobile apps.” Ex. 474 discusses “Incognito session[s]” and how “cookies” are accumulated *within Chrome*, including with an image of a Chrome cookie jar. Ex. 455 compares aspects of “Chrome” Incognito with other Incognito products. Ex. 876 discusses “*Chrome Incognito*.”

In any event, these exhibits would be relevant even if they only concerned Incognito for other Google products (which is not the case). Any “inflammatory quotes” (Google’s words, Mot. at 3) speak to employees’ efforts to [REDACTED]

Ex. 1, CABR-04195517. To the extent Google employees express frustration with Incognito in the context of other Google products, that is a consequence of Google expanding the Incognito brand rather than fixing the problems that originated in Chrome Incognito. *See also* [Exhibit 885](#) (addressing how the Incognito mode for the Google Search App “will adopt the same privacy requirements as Chrome”). Google’s cases are also far afield.¹

B. Documents Google Wrongly Claims Are Only Relevant to Other Proceedings

Google seeks to exclude three exhibits it claims relate only to “Google’s compliance with foreign regulations” and “unrelated domestic litigation.” Mot. at 1. This characterization is incorrect.

Exhibit 61 is not about Google's compliance with any law or proceeding.

For similar reasons, this Court has already denied Google’s motion “to exclude [Plaintiffs’ privacy expert’s] opinions about hypothetical risks,” crediting Plaintiffs’ argument that “such opinions about the potential risks of data retention are relevant to the offensiveness of Google’s conduct.” Dkt. 803 at 20.

Google's criticism of Exhibit 708 is misplaced because Plaintiffs only included that exhibit since their damages expert relied on it for discrete inputs concerning when non-Chrome browsers

¹ *Pom Wonderful LLC v. Tropicana Prod., Inc.*, 2010 WL 11519185, at *5 (C.D. Cal. Nov. 1, 2010) (excluding evidence about product that “was discontinued”); *Kirola v. City & Cnty. of San Francisco*, 2010 WL 3476681, at *12 (N.D. Cal. Sept. 2, 2010) (granting “unopposed” motion to exclude evidence relating to matters that were specifically stricken from the class definitions at the certification stage).

1 rolled out certain features. Finally, the 2010 FTC Consent Decree—cited in the Complaint, Dkt. 886
 2 ¶¶ 24-28—is relevant because it requires that Google “not misrepresent” “the purposes for which it
 3 collects and uses” information that Google “collects from or about an individual” as well as the
 4 “extent to which consumers may exercise control” over Google’s “collection” and “use” of that
 5 information. Google’s violation of the FTC Consent Decree (through the very practices at issue in
 6 this case) is relevant (at a minimum) because it triggers the “criminal or tortious act” exception to
 7 any consent defense for the ECPA claim. *See In re Anthem, Inc. Data Breach Litig.*, 2016 WL
 8 3029783, at *33 (N.D. Cal. May 27, 2016) (Koh, J.) (addressing a UCL claim predicated on a FTCA
 9 violation); 18 U.S.C. § 2511(2)(d). Finally, Exhibit 380 concerns issues regarding consent for
 10 Google Ad Manager. Google’s cases are far afield.²

11 C. Documents Addressing Google’s Refusal to Improve Incognito

12 Google improperly seeks to exclude [REDACTED] documents concerning employees’ proposals to

13 [REDACTED]. Google’s brief discusses just two:

14 Exhibit 21: This is an email from Google’s Chief Marketing Officer Lorraine Twohill to
 15 Google’s CEO Sundar Pichai, which addresses Chrome Incognito, with Ms. Twohill stressing the
 16 need to [REDACTED]
 17 [REDACTED]

18 Plaintiffs featured this document in the briefing over Ms. Twohill’s deposition (Dkt. 412-2), and this
 19 Court granted Plaintiffs’ request for that deposition, affirming the Magistrate Judge’s Order because
 20 “Ms. Twohill has unique, personal knowledge of relevant issues.” Dkt. 523 at 2.

21 Exhibit 425: This document concerns Google’s proposal for [REDACTED] which would

22 [REDACTED]
 23 [REDACTED] Other exhibits Google seeks

24 _____
 25 ² In *United States v. Pac. Gas & Elec. Co.*, 178 F. Supp. 3d 927, 948 (N.D. Cal. 2016), a party sought
 to admit an agency’s findings concerning a topic that was “not at issue in this case.” Plaintiffs here
 do such thing. The court in *Buonanoma v. Sierra Pac. Power Co.*, 2010 WL 3724254, at *5 (D. Nev.
 Sept. 16, 2010)—an employment discrimination case—excluded “evidence of other lawsuits” against
 the defendant-employer filed by other employees. And *In re Cathode Ray Tube (CRT) Antitrust Litig.*,
 2016 WL 7803893, at *3 (N.D. Cal. Nov. 15, 2016) concerned a “press release” issued by a foreign
 trade commission—a far cry from any of the evidence at issue here.

1 to strike (but does not discuss) are Exhibit 55, an email titled “The Incognito Problem” that discusses
 2 employees’ desire to [REDACTED]; and Exhibit 68, an
 3 email about plans for a presentation to CEO Sundar Pichai about [REDACTED]

4 These documents are all highly relevant in terms of proving liability and also for injunctive
 5 relief. Google claims the documents are relevant only if Google “somehow violated a duty owed to
 6 Plaintiffs by electing not to move forward with these features” (Mot. 3), but that is incorrect.
 7 Google’s failure to implement enhancements advocated by employees (so that Google would no
 8 long “deceive” people, as one employee wrote) are relevant to multiple elements of Plaintiffs’
 9 claims, including for proving breach of contract³ as well as the offensiveness of Google’s conduct.
 10 The documents also undermine Google’s consent defense by proving that Google’s own employees
 11 believed the company should do more to prevent Google tracking within private browsing mode.
 12 These documents are relevant to injunctive relief as well. In these documents, employees discussed
 13 the types of changes this Court will be considering for its order.

14 These documents will not require “fact-intensive mini trials.” Mot. at 4. Google offers no
 15 support for that conclusory assertion. Google’s argument is particularly weak because it has never
 16 contended that it would be technically infeasible to make the kinds of privacy-enhancing changes
 17 described in these documents. *See Ex. 2, Resp. to Rog 29* (“Google has not contended in this case
 18 that it is impossible to redesign Chrome Incognito to prevent the Chrome browser from sending
 19 information to Google . . .”). If Google has other excuses for refusing to improve Incognito, it can
 20 make its case to the jury. But the real reason, as memorialized within Google documents, is that
 21 employees were told to [REDACTED] Ex. 3, BRWN-
 22 00169228 at -28. [REDACTED] *Id.*

23
 24
 25 ³ *Hernandez v. Wells Fargo & Co.*, 2019 WL 3017657, at *1 (N.D. Cal. July 10, 2019) is
 26 distinguishable because (1) it did not concern a motion *in limine*, and (2) the theory of the case was
 27 alter-ego liability in a parent-sub relationship, where there were no allegations the parent “controlled”
 28 the sub, and the court in turn held the parent did not owe duties to the plaintiffs. *Waymo LLC v. Uber*
Techs., Inc., 2018 WL 646701, at *22 (N.D. Cal. Jan. 30, 2018) is even further afield. The portion
 Google cites concerned evidence about the defendant’s “privilege designations” and an allegedly
 improper initiative related to document preservation.

III. CONCLUSION

Plaintiffs respectfully request that this Court deny Google's Motion *in Limine* Number 3.

Dated: October 17, 2023

Respectfully submitted,

By: /s/ Mark Mao

Mark C. Mao (CA Bar No. 236165)
mmao@bsfllp.com
Beko Reblitz-Richardson (CA Bar No. 238027)
brichardson@bsfllp.com
BOIES SCHILLER FLEXNER LLP
44 Montgomery Street, 41st Floor
San Francisco, CA 94104
Telephone: (415) 293-6800
Facsimile (415) 293-6899

David Boies (admitted pro hac vice)
dboies@bsflp.com
BOIES SCHILLER FLEXNER LLP
333 Main Street
Armonk, NY 10504
Telephone: (914) 749-8200
Facsimile: (914) 749-8300

James Lee (admitted pro hac vice)
jlee@bsfllp.com
Rossana Baeza (admitted pro hac vice)
rbaeza@bsfllp.com
BOIES SCHILLER FLEXNER LLP
100 SE 2nd Street, Suite 2800
Miami, FL 33131
Telephone: (305) 539-8400
Facsimile: (305) 539-1307

Alison L. Anderson (CA Bar No. 275334)
alanderson@bsfllp.com
M. Logan Wright (CA Bar No. 349004)
mwright@bsfllp.com
BOIES SCHILLER FLEXNER LLP
725 S. Figueroa St., 31st Floor
Los Angeles, CA 90017
Telephone: (213) 629-9040
Facsimile: (213) 629-9022

Bill Carmody (pro hac vice)

1 bcarmody@susmangodfrey.com
2 Shawn J. Rabin (pro hac vice)
3 srabin@susmangodfrey.com
4 Steven Shepard (pro hac vice)
5 sshepard@susmangodfrey.com
6 Alexander P. Frawley (pro hac vice)
7 afrawley@susmangodfrey.com
SUSMAN GODFREY L.L.P.
1301 Avenue of the Americas, 32nd Floor
New York, NY 10019
Telephone: (212) 336-8330
Facsimile: (212) 336-8340

8 Amanda Bonn (CA Bar No. 270891)
9 abonn@susmangodfrey.com
SUSMAN GODFREY L.L.P.
10 1900 Avenue of the Stars, Suite 1400
11 Los Angeles, CA 90067
12 Telephone: (310) 789-3100
Facsimile: (310) 789-3150

13 John A. Yanchunis (pro hac vice)
14 jyanchunis@forthepeople.com
15 Ryan J. McGee (pro hac vice)
16 rmcgee@forthepeople.com
MORGAN & MORGAN, P.A.
201 N Franklin Street, 7th Floor
Tampa, FL 33602
Telephone: (813) 223-5505
Facsimile: (813) 222-4736

17 Michael F. Ram (CA Bar No. 238027)
18 mram@forthepeople.com
MORGAN & MORGAN, P.A.
21 711 Van Ness Avenue, Suite 500
22 San Francisco, CA 94102
Telephone: (415) 358-6913
Facsimile: (415) 358-6923

23 *Attorneys for Plaintiffs*